

**Winter Barley, Dryland**  
 Texas Panhandle  
 1998 Projected Costs and Returns per Acre

GROSS INCOME Description	Quantity	Unit	\$ / Unit	Total	Your Estimate
=====	=====	=====	=====	=====	=====
BARLEY	23.000	bu.	2.4000	55.20	_____
GRAZING DRYLAND	105.000	days	0.1440	15.12	_____
				=====	
Total GROSS Income				70.32	_____
VARIABLE COST Description	Quantity	Unit	\$ / Unit	Total	
=====	=====	=====	=====	=====	
PREHARVEST					
SEED	0.500	bu.	7.750	3.87	_____
INSECTICIDE+APPL	0.500	appl	9.000	4.50	_____
Fuel & Lube - Machinery		Acre		6.04	_____
Repairs - Machinery		Acre		1.81	_____
Labor - Machinery	1.325	Hour	7.000	9.28	_____
				=====	
Total PREHARVEST				25.51	_____
HARVEST					
CUSTOM HAULING	23.000	bu.	.100	2.30	_____
CUSTOM HARVEST	1.000	acre	12.000	12.00	_____
				=====	
Total HARVEST				14.30	_____
Interest - OC Borrowed	13.972	Dol.	0.100	1.40	_____
Interest - Positive Cash	-0.523	Dol.	0.050	-0.03	_____
				=====	
Total VARIABLE COST				41.18	_____
GROSS INCOME minus VARIABLE COST				29.14	_____
FIXED COST Description		Unit		Total	
=====		=====		=====	
Machinery and Equipment		Acre		15.90	_____
Land		Acre		20.00	_____
				=====	
Total FIXED Cost				35.90	_____
Total of ALL Cost				77.07	_____
NET PROJECTED RETURNS				-6.75	_____

*Projections for Planning Purposes Only  
Not to be Used without Updating after March 19, 1998*

*B-1241 (C01&02)*

Date	Stage of Production	Type of Prod.	Product Name	Number of Units	Weight per Head	Cash Non-Cash	Landlord Share	Break Even Prod.
12/15/97		A	GRAZING DRYLAND	31.0000	.0000	N	.00	N
01/15/98		A	GRAZING DRYLAND	31.0000	.0000	N	.00	N
02/15/98		A	GRAZING DRYLAND	28.0000	.0000	N	.00	N
03/15/98		A	GRAZING DRYLAND	15.0000	.0000	N	.00	N
05/20/98	HARVEST	A	BARLEY	23.0000	.0000	C	.00	N

Date	Stage of Production	Type of Input	Input Name	Number of Units	Cash Non-Cash	Fixed or Vari.	Landlord Share
06/15/97	PREHARVEST	M	BLADE PLOWING	1.0000			.00
07/15/97	PREHARVEST	M	CHISELING	1.0000			.00
08/15/97	PREHARVEST	M	FIELD CULTIVATOR	1.0000			.00
09/10/97	PREHARVEST	M	ROD WEEDING	1.0000			.00
09/20/97	PREHARVEST	E	SEED BARLEY	.5000	C	V	.00
09/20/97	PREHARVEST	M	DRILLING 2 DRILLS	1.0000			.00
12/31/97	PREHARVEST	M	PICKUP TRUCK 3/4 TON	20.0000			.00
03/01/98	PREHARVEST	G	INSECTICIDE+APPL BARLEY	.5000	C	V	.00
05/20/98	HARVEST	G	CUSTOM HAULING	23.0000	C	V	.00
05/20/98	HARVEST	G	CUSTOM HARVEST WHEATD	1.0000	C	V	.00
05/31/98		K	CASH-RENT WHEATDS	1.0000		F	.00