

Coastal Bermudagrass Hay (4 Cuttings)
 Coastal Bend (District 11)
 1999 Projected Costs and Returns per Acre

GROSS INCOME Description =====	Quantity =====	Unit =====	\$ / Unit =====	Total =====	Your Estimate =====
HAY COASTAL	7.000	Roll	45.0000	315.00	_____
Total GROSS Income				315.00	_____
VARIABLE COST Description =====	Quantity =====	Unit =====	\$ / Unit =====	Total =====	
PREHARVEST					
NITROGEN	60.000	unit	.190	11.40	_____
PHOSPHATE	20.000	unit	.270	5.40	_____
POTASH	40.000	unit	.180	7.20	_____
FERTILIZER APPL.	1.000	acre	2.750	2.75	_____
HERBICIDE HAY	1.330	pt.	3.010	4.00	_____
HERB APPL-GROUND	1.000	AC	2.500	2.50	_____
Total PREHARVEST				33.25	_____
HARVEST					
CUSTOM BALING	2.500	Roll	16.500	41.25	_____
CUSTOM HAULING	2.500	Roll	2.000	5.00	_____
Total HARVEST				46.25	_____
PREHARVEST					
NITROGEN	60.000	unit	.190	11.40	_____
FERTILIZER APPL.	1.000	acre	2.750	2.75	_____
Total PREHARVEST				14.15	_____
HARVEST					
CUSTOM BALING	2.000	Roll	16.500	33.00	_____
CUSTOM HAULING	2.000	Roll	2.000	4.00	_____
Total HARVEST				37.00	_____
PREHARVEST					
NITROGEN	60.000	unit	.190	11.40	_____
FERTILIZER APPL.	1.000	acre	2.750	2.75	_____
Total PREHARVEST				14.15	_____
HARVEST					
CUSTOM BALING	1.000	Roll	16.500	16.50	_____
CUSTOM HAULING	1.000	Roll	2.000	2.00	_____
CUSTOM BALING	1.500	Roll	16.500	24.75	_____
CUSTOM HAULING	1.500	Roll	2.000	3.00	_____
Total HARVEST				46.25	_____
Interest - OC Borrowed	67.799	Dol.	0.095	6.44	_____
Total VARIABLE COST				197.49	_____
Break-Even Price, Total Variable Cost	\$ 28.21 per Roll of HAY				
GROSS INCOME minus VARIABLE COST				117.51	_____
FIXED COST Description =====	Unit =====		Total =====		
Land	Acres		19.75	_____	
Total FIXED Cost			19.75	_____	
Break-Even Price, Total Cost	\$ 31.03 per Roll of HAY				
Total of ALL Cost				217.24	_____
NET PROJECTED RETURNS				97.76	_____

*Projections for Planning Purposes Only
Not to be Used without Updating after February 13, 1999*

B-1241 (C11)

Date	Stage of Production	Type of Prod.	Product Name	Number of Units	Weight per Head	Cash Non-Cash	Landlord Share	Break Even Prod.
05/15/99	HARVEST	A	HAY COASTAL	2.5000	.0000	N	.00	Y
06/15/99	HARVEST	A	HAY COASTAL	2.0000	.0000	N	.00	Y
09/01/99	HARVEST	A	HAY COASTAL	1.0000	.0000	N	.00	Y
10/20/99	HARVEST	A	HAY COASTAL	1.5000	.0000	N	.00	Y

Date	Stage of Production	Type of Input	Input Name	Number of Units	Cash Non-Cash	Fixed or Vari.	Landlord Share
04/01/99	PREHARVEST	E	NITROGEN FERT	60.0000	C	V	.00
04/01/99	PREHARVEST	E	PHOSPHATE FERT	20.0000	C	V	.00
04/01/99	PREHARVEST	E	POTASH FERT	40.0000	C	V	.00
04/01/99	PREHARVEST	G	FERTILIZER APPL.	1.0000	C	V	.00
04/15/99	PREHARVEST	E	HERBICIDE HAY	1.3300	C	V	.00
04/15/99	PREHARVEST	G	HERB APPL-GROUND	1.0000	C	V	.00
05/15/99	HARVEST	G	CUSTOM BALING HAY	2.5000	C	V	.00
05/15/99	HARVEST	G	CUSTOM HAULING HAY	2.5000	C	V	.00
05/20/99	PREHARVEST	E	NITROGEN FERT	60.0000	C	V	.00
05/20/99	PREHARVEST	G	FERTILIZER APPL.	1.0000	C	V	.00
06/15/99	HARVEST	G	CUSTOM BALING HAY	2.0000	C	V	.00
06/15/99	HARVEST	G	CUSTOM HAULING HAY	2.0000	C	V	.00
08/01/99	PREHARVEST	E	NITROGEN FERT	60.0000	C	V	.00
08/01/99	PREHARVEST	G	FERTILIZER APPL.	1.0000	C	V	.00
09/01/99	HARVEST	G	CUSTOM BALING HAY	1.0000	C	V	.00
09/01/99	HARVEST	G	CUSTOM HAULING HAY	1.0000	C	V	.00
10/20/99	HARVEST	G	CUSTOM BALING HAY	1.5000	C	V	.00
10/20/99	HARVEST	G	CUSTOM HAULING HAY	1.5000	C	V	.00
10/30/99	HARVEST	K	COASTAL BERMUDA HAY	1.0000	N	F	.00