

**Coastal Bermudagrass Hay (5 Cuttings)**  
**Coastal Bend District (11)**  
**2001 Projected Costs and Returns per Acre**

GROSS INCOME Description	Quantity	Unit	\$ / Unit	Total	Your Estimate
HAY COASTAL	8.500	Roll	35.0000	297.50	
Total GROSS Income				297.50	
VARIABLE COST Description	Quantity	Unit	\$ / Unit	Total	
<b>PREHARVEST</b>					
NITROGEN	60.000	unit	.350	21.00	
PHOSPHATE	20.000	unit	.280	5.60	
POTASH	40.000	unit	.190	7.60	
FERTILIZER APPL.	1.000	acre	2.750	2.75	
HERBICIDE HAY	1.330	pt.	2.850	3.79	
HERB APPL-GROUND	1.000	AC	2.500	2.50	
Total PREHARVEST				43.24	
<b>HARVEST</b>					
CUSTOM BALING	2.500	Roll	16.500	41.25	
CUSTOM HAULING	2.500	Roll	2.000	5.00	
Total HARVEST				46.25	
<b>PREHARVEST</b>					
NITROGEN	60.000	unit	.350	21.00	
FERTILIZER APPL.	1.000	acre	2.750	2.75	
Total PREHARVEST				23.75	
<b>HARVEST</b>					
CUSTOM BALING	2.000	Roll	16.500	33.00	
CUSTOM HAULING	2.000	Roll	2.000	4.00	
CUSTOM BALING	1.500	Roll	16.500	24.75	
CUSTOM HAULING	1.500	Roll	2.000	3.00	
Total HARVEST				64.75	
<b>PREHARVEST</b>					
NITROGEN	60.000	unit	.350	21.00	
FERTILIZER APPL.	1.000	acre	2.750	2.75	
Total PREHARVEST				23.75	
<b>HARVEST</b>					
CUSTOM BALING	1.000	Roll	16.500	16.50	
CUSTOM HAULING	1.000	Roll	2.000	2.00	
CUSTOM BALING	1.500	Roll	16.500	24.75	
CUSTOM HAULING	1.500	Roll	2.000	3.00	
Total HARVEST				46.25	
Interest - OC Borrowed	88.848	Dol.	0.120	10.66	
Total VARIABLE COST				258.65	
GROSS INCOME minus VARIABLE COST				38.85	
FIXED COST Description		Unit		Total	
Land		Acre		19.75	
Total FIXED Cost				19.75	
Total of ALL Cost				278.40	
NET PROJECTED RETURNS				19.10	

*Projections for Planning Purposes Only  
Not to be Used without Updating after February 13, 2001*

*B-1241 (C11)*

Date	Stage of Production	Type of Prod.	Product Name	Number of Units	Weight per Head	Cash Non-Cash	Landlord Share	Break Even Prod.
05/15/01	HARVEST	A	HAY COASTAL	2.5000	.0000	N	.00	Y
06/15/01	HARVEST	A	HAY COASTAL	2.0000	.0000	N	.00	Y
07/15/01	HARVEST	A	HAY COASTAL	1.5000	.0000	N	.00	Y
09/15/01	HARVEST	A	HAY COASTAL	1.0000	.0000	N	.00	Y
10/15/01	HARVEST	A	HAY COASTAL	1.5000	.0000	N	.00	Y

Date	Stage of Production	Type of Input	Input Name	Number of Units	Cash Non-Cash	Fixed or Vari.	Landlord Share
04/01/01	PREHARVEST	E	NITROGEN FERT	60.0000	C	V	.00
04/01/01	PREHARVEST	E	PHOSPHATE FERT	20.0000	C	V	.00
04/01/01	PREHARVEST	E	POTASH FERT	40.0000	C	V	.00
04/01/01	PREHARVEST	G	FERTILIZER APPL.	1.0000	C	V	.00
04/15/01	PREHARVEST	E	HERBICIDE HAY	1.3300	C	V	.00
04/15/01	PREHARVEST	G	HERB APPL-GROUND	1.0000	C	V	.00
05/15/01	HARVEST	G	CUSTOM BALING HAY	2.5000	C	V	.00
05/15/01	HARVEST	G	CUSTOM HAULING HAY	2.5000	C	V	.00
05/20/01	PREHARVEST	E	NITROGEN FERT	60.0000	C	V	.00
05/20/01	PREHARVEST	G	FERTILIZER APPL.	1.0000	C	V	.00
06/15/01	HARVEST	G	CUSTOM BALING HAY	2.0000	C	V	.00
06/15/01	HARVEST	G	CUSTOM HAULING HAY	2.0000	C	V	.00
07/15/01	HARVEST	G	CUSTOM BALING HAY	1.5000	C	V	.00
07/15/01	HARVEST	G	CUSTOM HAULING HAY	1.5000	C	V	.00
07/20/01	PREHARVEST	E	NITROGEN FERT	60.0000	C	V	.00
07/20/01	PREHARVEST	G	FERTILIZER APPL.	1.0000	C	V	.00
09/15/01	HARVEST	G	CUSTOM BALING HAY	1.0000	C	V	.00
09/15/01	HARVEST	G	CUSTOM HAULING HAY	1.0000	C	V	.00
10/15/01	HARVEST	G	CUSTOM BALING HAY	1.5000	C	V	.00
10/15/01	HARVEST	G	CUSTOM HAULING HAY	1.5000	C	V	.00
10/30/01	HARVEST	K	COASTAL BERMUDA HAY	1.0000	N	F	.00