Small Grain for Grazing West Central Texas (7) 2001 Projected Costs and Returns per Acre

| GROSS INCOME Descript | | Quantity ======= 6.000 | Unit ==== AUM | \$ / Unit ======= 8.0000 | Total ==================================== | Your Estimate ====== |
|--|---|--|-------------------------------------|---|--|----------------------------|
| VARIABLE COST Description | | Quantity | Unit | \$ / Unit | Total | |
| Labor - Mac Interest - OC | chinery chinery chinery Borrowed | 16.000 20.000 2.500 33.000 2.061 25.192 | lb. lb. bu. lb. Acre Acre Hour Dol. | .160 .230 6.000 .160 5.600 0.090 | 2.56 4.60 15.00 5.28 7.05 1.36 11.54 2.27 | |
| Total VARIABLE COST | | | | | 49.66 | |
| GROSS INCOME minus VARIABLE COST | | | | | -1.66 | |
| FIXED COST Description Machinery and Equipment Land | | | Unit ==== Acre Acre | | Total ==================================== | |
| Total FIXED Cost | | | | | 24.15 | |
| Total of ALL Cost | | | | 73.81 | | |
| NET PROJECTED RETURNS | | | | -25.81 | | |

Projections for Planning Purposes Only Not to be Used without Updating after February 13, 2001

| Date | Stage of Production | Type of Prod. | Product | Name | Number of Units | Weight per Head | Cash Non- Cash | Landlord Share | Break Even Prod. |
|----------|---------------------------|---------------------|-----------|----------|---|-----------------------|----------------------|-------------------|------------------------|
| ====== | ========== | ===== | ========= | ======== | ======================================= | ======== | ===== | ======= | ===== |
| 11/15/00 | GRAZING | A | PASTURE | SM.GRAIN | 1.0000 | .0000 | N | .00 | Y |
| 12/15/00 | GRAZING | A | PASTURE | SM.GRAIN | 1.0000 | .0000 | N | .00 | Y |
| 01/15/01 | GRAZING | A | PASTURE | SM.GRAIN | 1.0000 | .0000 | N | .00 | Y |
| 02/15/01 | GRAZING | A | PASTURE | SM.GRAIN | 1.0000 | .0000 | N | .00 | Y |
| 03/15/01 | GRAZING | A | PASTURE | SM.GRAIN | 1.0000 | .0000 | N | .00 | Y |
| 04/15/01 | GRAZING | A | PASTURE | SM.GRAIN | 1.0000 | .0000 | N | .00 | Y |

| Date | Stage of Production | Type of Input | Input | Name | Number of Units | Cash Non- Cash | Fixed or Vari. | Landlord Share |
|----------|---------------------------|---------------------|--------------|----------|-----------------------|----------------------|----------------------|-------------------|
| ======= | ========== | ===== | ========= | ======== | ========= | ===== | ===== | ====== |
| 06/10/00 | | M | CHISELING | | 1.0000 | | | .00 |
| 06/20/00 | | M | DISCING | TANDEM | 1.0000 | | | .00 |
| 08/30/00 | | M | FERTILIZING | | 1.0000 | | | .00 |
| 08/30/00 | | E | NITROGEN | | 16.0000 | C | V | .00 |
| 08/30/00 | | E | PHOSPHATE | | 20.0000 | C | V | .00 |
| 09/10/00 | | M | DISCING | TANDEM | 1.0000 | | | .00 |
| 09/15/00 | | M | DRILLING | 8 FT | 1.0000 | | | .00 |
| 09/15/00 | | E | SEED | OATS | 2.5000 | C | V | .00 |
| 12/01/00 | | M | PICKUP TRUCK | 3/4 TON | 18.0000 | | | .00 |
| 02/01/01 | | M | FERTILIZING | | 1.0000 | | | .00 |
| 02/01/01 | | E | NITROGEN | | 33.0000 | C | V | .00 |
| 05/31/01 | | K | PASTURE RENT | | 1.0000 | C | F | .00 |