

Soybeans, Gulf Coast
 Texas Coastal Bend (District 11)
 1999 Projected Costs and Returns per Acre

| GROSS INCOME Description | Quantity | Unit | \$ / Unit | Total | Your Estimate |
|---------------------------------------|----------|--------------|-------------|--------|---------------|
| ===== | ===== | ===== | ===== | ===== | ===== |
| SOYBEANS | 30.000 | bu. | 5.5000 | 165.00 | _____ |
| | | | | ===== | _____ |
| Total GROSS Income | | | | 165.00 | _____ |
| VARIABLE COST Description | Quantity | Unit | \$ / Unit | Total | |
| ===== | ===== | ===== | ===== | ===== | |
| PREHARVEST | | | | | |
| TREFLAN | 1.400 | qt. | 6.000 | 8.40 | _____ |
| CROP INSURANCE | 1.000 | acre | 13.200 | 13.20 | _____ |
| NITROGEN | 4.000 | unit | .190 | 0.76 | _____ |
| FERTILIZER APPL. | 1.000 | acre | 2.750 | 2.75 | _____ |
| SEED | 50.000 | lb. | .320 | 16.00 | _____ |
| INOCULANT | 5.000 | oz. | .486 | 2.43 | _____ |
| PHOSPHATE | 14.000 | unit | .270 | 3.78 | _____ |
| FUSILADE | 0.500 | PT | 7.430 | 3.71 | _____ |
| LANNATE | 1.500 | PT | 5.980 | 8.97 | _____ |
| INSECTICIDE APPL | 1.000 | appl | 2.500 | 2.50 | _____ |
| GRAMOXONE | 1.000 | PT | 4.600 | 4.60 | _____ |
| DESSICANT APPL. | 1.000 | acre | 3.000 | 3.00 | _____ |
| Fuel & Lube - Machinery | | Acre | | 7.50 | _____ |
| Repairs - Machinery | | Acre | | 3.08 | _____ |
| Labor - Machinery | 2.037 | Hour | 5.751 | 11.72 | _____ |
| | | | | ===== | _____ |
| Total PREHARVEST | | | | 92.40 | _____ |
| Interest - OC Borrowed | 38.747 | Dol. | 0.095 | 3.68 | _____ |
| HARVEST | | | | | |
| CUSTOM HARVEST | 1.000 | acre | 20.000 | 20.00 | _____ |
| CUSTOM HAUL | 30.000 | bu. | .060 | 1.80 | _____ |
| | | | | ===== | _____ |
| Total HARVEST | | | | 21.80 | _____ |
| | | | | ===== | _____ |
| Total VARIABLE COST | | | | 117.88 | _____ |
| Break-Even Price, Total Variable Cost | \$ | 3.92 per bu. | of SOYBEANS | | |
| GROSS INCOME minus VARIABLE COST | | | | 47.12 | _____ |
| FIXED COST Description | | Unit | | Total | |
| ===== | | ===== | | ===== | |
| Machinery and Equipment | | Acre | | 40.46 | _____ |
| Land | | Acre | | 39.40 | _____ |
| | | | | ===== | _____ |
| Total FIXED Cost | | | | 79.86 | _____ |
| Break-Even Price, Total Cost | \$ | 6.59 per bu. | of SOYBEANS | | |
| Total of ALL Cost | | | | 197.74 | _____ |
| NET PROJECTED RETURNS | | | | -32.74 | _____ |

*Projections for Planning Purposes Only
Not to be Used without Updating after February 13, 1999*

B-1241 (C11)

| Date | Stage of Production | Type of Prod. | Product Name | Number of Units | Weight per Head | Cash Non-Cash | Landlord Share | Break Even Prod. |
|----------|---------------------|---------------|--------------|-----------------|-----------------|---------------|----------------|------------------|
| 08/13/99 | HARVEST | A | SOYBEANS | 30.0000 | .0000 | C | .00 | Y |

| Date | Stage of Production | Type of Input | Input Name | Number of Units | Cash Non-Cash | Fixed or Vari. | Landlord Share |
|----------|---------------------|---------------|-------------------------|-----------------|---------------|----------------|----------------|
| 08/14/98 | PREHARVEST | M | SHRED STALKS 150 HP | 1.0000 | | | .00 |
| 08/14/98 | PREHARVEST | M | DISKING - TANDEM 6 ROW | 1.0000 | | | .00 |
| 09/19/98 | PREHARVEST | M | FIELD CULTIVATOR 29 FT | 1.0000 | | | .00 |
| 10/14/98 | PREHARVEST | M | BEDDING 150 8ROW | 1.0000 | | | .00 |
| 01/12/99 | PREHARVEST | M | HERBICIDE APPL. | 1.0000 | | | .00 |
| 01/14/99 | PREHARVEST | E | TREFLAN HERB | 1.4000 | C | V | 33.00 |
| 02/14/99 | PREHARVEST | M | PICKUP TRUCK 3/4 TON | 21.0000 | | | .00 |
| 03/01/99 | PREHARVEST | E | CROP INSURANCE SOYBEANS | 1.0000 | C | V | .00 |
| 03/14/99 | PREHARVEST | M | BEDDING 150 8ROW | 1.0000 | | | .00 |
| 03/31/99 | PREHARVEST | E | NITROGEN FERT | 4.0000 | C | V | 33.00 |
| 03/31/99 | PREHARVEST | G | FERTILIZER APPL. | 1.0000 | C | V | 33.00 |
| 03/31/99 | PREHARVEST | E | SEED SOYBEANS | 50.0000 | C | V | .00 |
| 03/31/99 | PREHARVEST | M | PLANTING 8R BEANS | 1.0000 | | | .00 |
| 03/31/99 | PREHARVEST | E | INOCULANT SOYBEAN | 5.0000 | C | V | .00 |
| 03/31/99 | PREHARVEST | E | PHOSPHATE FERT | 14.0000 | C | V | 33.00 |
| 04/19/99 | PREHARVEST | M | CULTIVATE 150 8R | 1.0000 | | | .00 |
| 05/13/99 | PREHARVEST | M | CULTIVATE 150 8R | 1.0000 | | | .00 |
| 05/19/99 | PREHARVEST | E | FUSILADE | .5000 | | | .00 |
| 05/19/99 | PREHARVEST | M | HERBICIDE APPL. | 1.0000 | | | .00 |
| 07/14/99 | PREHARVEST | E | LANNATE | 1.5000 | | | .00 |
| 07/14/99 | PREHARVEST | G | INSECTICIDE APPL | 1.0000 | | | .00 |
| 08/11/99 | PREHARVEST | E | GRAMOXONE | 1.0000 | | | .00 |
| 08/11/99 | PREHARVEST | G | DESSICANT APPL. | 1.0000 | | | .00 |
| 08/13/99 | HARVEST | G | CUSTOM HARVEST SOYBEANS | 1.0000 | C | V | 33.00 |
| 08/13/99 | HARVEST | G | CUSTOM HAUL SOYBEANS | 30.0000 | C | V | 33.00 |
| 08/13/99 | | K | CROPLAND | 1.0000 | | F | .00 |