Projections for Planning Purposes Only -- Not to be Used without Updating 2015 Estimated Costs and Returns per Acre Alfalfa, RoundUp Ready, Full Season, Baled - 6.5 ton, Center Pivot Irrigated - 122 Acres West Central Extension District - 7

122 Crop Acres Enterprise **REVENUE** Quantity Units \$/Unit Total Total Alfalfa Hay - Baled 3X4 \$192,699.00 6.50 Ton \$243.00 \$1,579.50 **Total Revenue** \$1,579.50 \$192,699.00 Enterprise **VARIABLE COSTS** Quantity Units \$/Unit Total Total Production Costs Custom Apply Dry Fertilizer 1 Acre \$4.50 \$4.50 \$549.00 Swath, Rake and Bale 9.24 \$25.20 \$232.85 \$28,407.46 Bale Soil Test-Irrigated 1 Each \$0.50 \$0.50 \$61.00 Fertilizer 11-52-0 73 Pounds \$0.26 \$18.98 \$2,315.56 Herbicide 2 Pint \$2.81 Trifluralin \$5.63 \$686.25 Glyphosate 110 Ounce \$0.12 \$12.67 \$1,545.98 Insecticide \$1.99 \$1,709.17 Warrior Z 7.04 Ounce \$14.01 Intrepid \$1.67 \$468.60 2.3 Ounce \$3.84 Irrigation 36.00 AcreInch \$10.97 \$394.84 \$48,170.70 **Energy Cost** Irrigation Labor 0.80 Hour \$12.00 \$9.60 \$1,171.20 Machinery Labor Tractors/Self-Propelled 3.67 Hour \$12.00 \$44.04 \$5,372.88 Diesel Fuel Tractors/Self-Propelled 22.7 Gallon \$2.75 \$62.43 \$7,615.85 Gasoline Pickup/General Use Equipment Acre \$5.73 \$5.73 \$699.30 Repairs & Maintenance Pickup/General Use Equipment Acre \$2.69 \$2.69 \$328.50 1 Irrigation Equipment \$94.87 \$94.87 \$11,574.24 1 Acre Tractors/Self-Propelled \$42.39 \$42.39 1 Acre \$5,171.45 **Implements** Acre \$9.37 \$9.37 \$1,143.25 Interest on Credit Line 3.75% \$11.93 \$1,454.86 **Total Variable Costs** \$970.86 \$118,445.24 Planned Returns Above Variable Costs: \$608.64 \$74,253.76 Breakeven Price to Cover Variable Costs \$149.36 Ton Enterprise FIXED COSTS Quantity Units \$/Unit Total Total Machinery Depreciation Pickup/General Use Equipment \$5.71 \$696.60 Acre \$5.71 1 Irrigation Equipment \$60.11 \$7,333.33 1 Acre \$60.11 Tractors/Self-Propelled 1 Acre \$50.32 \$50.32 \$6,139.20 Implements \$12.18 \$12.18 \$1,486.23 1 Acre **Equipment Investment** Pickup/General Use Equipment **Dollars** \$2.16 \$57.54 3.75% \$263.25 \$901.64 Irrigation Equipment **Dollars** 3.75% \$33.81 \$4,125.00 Tractors/Self-Propelled \$569.30 **Dollars** \$2,604.56 3.75% \$21.35 Implements \$187.42 Dollars 3.75% \$857.44 \$7.03 Allocated Establishment Cost Acre \$121.69 \$14,846.18 1 \$121.69 \$8,540.00 Rent-Irrigated Crop 1 Acre \$70.00 \$70.00 **Total Fixed Costs** \$384.36 \$46,891.78 \$1,355.22 **Total Specified Costs** \$165,337.03 **Returns Above Specified Costs** \$224.28 \$27,361.97

| | | | Example Breakeven Prices | | | | |
|---------|---------|-------------|--------------------------|----------|-----------------------|----------|--|
| Example | Example | Price Neede | Price Needed to Cover | | Price Needed to Cover | | |
| Yield | Yield | Example Va | Example Variable Costs | | Example Total Costs | | |
| Percent | Ton | Own/Rent | ShareTenant | Own/Rent | ShareTenant | Landlord | |
| 75% | 4.88 | \$199.15 | \$199.15 | \$277.99 | \$277.99 | \$0.00 | |
| 90% | 5.85 | \$165.96 | \$165.96 | \$231.66 | \$231.66 | \$0.00 | |
| 100% | 6.50 | \$149.36 | \$149.36 | \$208.50 | \$208.50 | \$0.00 | |
| 110% | 7.15 | \$135.78 | \$135.78 | \$189.54 | \$189.54 | \$0.00 | |
| 125% | 8.13 | \$119.49 | \$119.49 | \$166.80 | \$166.80 | \$0.00 | |

\$208.50

Developed by Bill Thompson, Associate Professor and Extension Economist, Texas A&M AgriLife Extension Service.

Breakeven Price to Cover Total Costs

Information presented is prepared solely as a general guide and not intended to recognize or predict the costs and returns from any one operation. Brand names are mentioned only as examples and imply no endorsement.