

**Projections for Planning Purposes Only -- *Not to be Used without Updating***  
**2020 Estimated Costs and Returns per Animal**  
**Stocker Steers - Winter Growth, 0.45 AU per Head**  
**Southwest Extension District - 10**

REVENUE	Number of Head 100 Head	Pay Weight or Amount	Units	\$/Unit	Total	Enterprise Total
Stocker	0.950	6.00	CWT	\$160.00	\$912.00	\$91,200.00
<b>Total Revenue</b>					<b>\$912.00</b>	<b>\$91,200.00</b>
VARIABLE COSTS	Quantity	Units	\$/Unit	Total	Enterprise Total	
<b>Production Costs</b>						
Stocker Purchase	4.50	CWT	\$145.00	\$652.50	\$65,250.00	
Grazing						
Grazing by Month	8.50	Month	\$11.25	\$95.63	\$9,562.50	
Health						
7way Clostr+Overeat	1	Dose	\$0.52	\$0.52	\$52.00	
BRD-PI3-BRSV ML	1	Dose	\$1.40	\$1.40	\$139.98	
Dewormer-Avrmeq Pour	4.5	CWT	\$0.11	\$0.51	\$50.61	
Feed						
10-10 Loose Mineral	56.32	Pound	\$0.57	\$32.10	\$3,210.24	
Miscellaneous						
Trucking	0.95	Head	\$9.50	\$9.03	\$902.50	
Horse Health/Shoe/Feed	0.1	AU	\$4.12	\$0.41	\$41.23	
Fuel	1	Head	\$23.88	\$23.88	\$2,388.00	
Lube (As a % of fuel)	10.0%	Percent	\$23.88	\$2.39	\$238.80	
Repairs	1	Head	\$13.69	\$13.69	\$1,369.34	
Marketing	0.950	Head	\$20.17	\$19.16	\$1,916.15	
Labor	1	Head	\$5.00	\$5.00	\$500.00	
Interest on Credit Line			6.50%	\$37.57	\$3,756.77	
<b>Total Variable Costs</b>				<b>\$893.78</b>	<b>\$89,378.12</b>	
Planned Returns Above Variable Costs:				\$18.22	\$1,821.88	
Breakeven Price to Cover Variable Costs				\$148.96	CWT	Enterprise
FIXED COSTS	Quantity	Units	\$/Unit	Total	Enterprise Total	
Depreciation	1	Head	\$58.34	\$58.34	\$5,833.99	
Equipment Investment	\$1,207.55	dollars	6.50%	\$78.49	\$7,849.05	
<b>Total Fixed Costs</b>				<b>\$136.83</b>	<b>\$13,683.04</b>	
<b>Total Costs</b>				<b>\$1,030.61</b>	<b>\$103,061.16</b>	
Planned Returns to Management, Risk, and Profit:				<b>(\$118.61)</b>	<b>(\$11,861.16)</b>	
Breakeven Price to Cover Total Costs				\$171.77	CWT	

	Purchase Weight (Lbs/Hd): 450	Purchase Weight (Lbs/Hd): 450	
		Net Pay Weight	Purchase Price/Cwt 145.00
ADG (Lbs/day)	with Shrink	B/E Purchase Price (\$/CWT)	B/E Sales Price (\$/CWT)
0.56	594	\$116.62	\$182.64
0.52	582	\$112.56	\$186.40
0.47	600	\$118.64	\$180.81
0.42	558	\$104.46	\$194.42
0.38	546	\$100.40	\$198.69

Developed by Rob Hogan, Associate Professor and Extension Economist, Texas A&M AgriLife Extension, 830-278-9151.

**Information presented is prepared solely as a general guide and not intended to recognize or predict the costs and returns from any one operation. Brand names are mentioned only as examples and imply no endorsement.**