Chart of subaccounts required to cover the many beef cattle production and marketing alternatives and meet IRS and production reporting.

1. Raised Cattle Sales Income from The Cow-Calf Herd
   Subaccounts for Raised Cattle Income*
   Weaned - Steers and Heifers
   Stocker or Feeder Cattle - Steers and Heifers
   Finished Cattle – Owned or Partnered

   *Always have a separate account for heifers and steers.

2. Accounts for Purchase of Breeding Cattle
   Breeding Cattle Capital Asset Purchase Need for tax compliance.
   Herd Bulls
   Breeding Cows
   Replacement Heifers (If moved into cow-calf herd.)

4. Cow- Calf Production Raised Cattle Sales
   Raised Breeding Cattle Sales – Need for tax compliance.
   Cull Herd Bulls
   Cull Breeding Cows
   Cull Replacement Heifers

5. Heifer or Cow Development Income - Purchased Cattle
   Subaccounts for Purchased Cattle for Resale Sales Income**
   Repl. Heifer Bred
   Cull Repl. Heifers (Include Open Heifers)
   Bred Cows
   Breeding Cow Pairs

   **Must match these purchase sales by expense accounts for purchase cattle for resale.

Always use net values of sales after all marketing costs shown in the sales invoice. Use of the Cow-Calf sales and inventory spreadsheets facilitates this effort. Conform to cattle depreciation schedule needed data. At minimum have a tag number on bulls.

Always involve the business tax CPA in choice of accounts and subaccounts.

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